# **EXHIBITOR KIT**



**April 26-28, 2024** 

www.EastCoastHaunters.com Phone: (847)-453-4285 • Fax: (847)-453-9472

#### Location:

Greater Philadelphia Expo Center 100 Station Ave Oaks, PA 19456 (484) 382-3221

#### **Trade Show Floor Hours:**

Saturday April 27th 9:30 am - 5:00 pm Sunday April 28th 9:30 am - 3:00 pm

#### **Exhibitor Move In Hours:**

Thursday April 25th 1:00 pm- 6:00 pm Friday April 26th 8:00 am - 6:00 pm

#### **Exhibitor Move Out Hours:**

Sunday April 28th 3:00 pm - 8:00 pm

#### **Exhibitor Desk/Registration Hours:**

Thursday April 25th 3:00 pm - 6:00 pm Friday April 26th 9:00 am - 5:00 pm Saturday April 27th 8:30 am - 5:00 pm Sunday April 28th 9:00 am - 3:00 pm

### **OFFICIAL CONTRACTORS**

Please review the following Contractor's Exhibitor Kits for all of your booth needs:

General Contractor: General Exposition Services Inc. (Furniture, electric, wi-fi, freight info, etc.)

Deadline for discounted pricing: April 12, 2024

Phone: (610) 495-8870

Email: info@generalexposition.com

Please contact the Greater Philadelphia Expo Center for information on the COVID-19 safety protocols. Additional exhibitor requirements based on Covid-19 guidance may be issued from time to time. https://phillyexpocenter.com

### **KEY CONTACTS**

Please contact Show Management at any time with questions regarding your exhibit space, show schedule, registration or marketing opportunities.

#### **EAST COAST HAUNTERS CONVENTION**

East Coast Haunters Convention P: (847) 453-4285 1001 Green Bay Road, Suite 308 TF: (888) 320-8494 Winnetka, IL 60093 F: (847) 453-9472

www.eastcoasthaunters.com

#### HAUNTED TRADE SHOW LLC MANAGEMENT

**PRESIDENT** Jennifer Thaler W: (847) 453-4285 jen@haashow.com

C: (847) 323-5109

VICE PRESIDENT Rich Bianco W: (847) 453-4285 rich@haashow.com

C: (412) 812-1773

**OPERATIONS** Stephanie Geitner W: (847) 453-4285 stephanie@haashow.com

MARKETING Claire Adair W: (847) 453-4285 clair@haashow.com

### EXHIBITOR RULES & REGULATIONS PAGE 1 OF 3

To help ensure the safety and security of all persons in the exhibit hall, East Coast Haunters Convention, the general contractor and the exhibit hall put the following Exhibit Rules & Regulations together. If at any time you have a question or concern regarding the Exhibit Rules & Regulations, please contact East Coast Haunters Convention at (847) 453-4285.

#### **AGREEMENT TO RULES & REGULATIONS**

By participating in **East Coast Haunters Convention**, exhibitors are responsible for compliance with all exhibit hall, general contractor and East Coast Haunters Convention rules & regulations. Please familiarize yourself with all rules and regulations. The general regulations governing East Coast Haunters Convention are printed on the back of your exhibit space contract.

#### **CODE OF CONDUCT**

We expect all Exhibitors in the East Coast Haunters Convention (ECHC) to engage in respectful, considerate behavior towards each other and refrain from engaging in behavior or speech that is demeaning, discriminatory or harassing in any manner.

The East Coast Haunters Convention's Code of Conduct defines unacceptable behavior as behavior that includes (but is not limited to) the following:

- Creating a disturbance that is dangerous or interferes with the ability to transact business on the show floor, or creates apprehension in another person.
- Engaging in any aggressive or unwanted physical contact with other vendors, attendees and/or general staff.
- Making defamatory, harassing or demeaning remarks.
- Using profanity, sexually explicit/suggestive or offensive language, racial, religious or ethnic slurs.

Unacceptable behavior will not be tolerated in the facility, on the show floor or at any ECHC events. Participants determined to be in violation of these policies in the sole discretion of management will be asked to immediately discontinue their inappropriate behavior. If the behavior continues, management reserves the right to take immediate action to bar the attendee or the exhibitor from further participation in the ECHC without the right of refund for unused days of attendance, seminar, or event tickets, or any booth fees or any costs associated with the trade show.

#### **AISLES**

**All aisle space belongs to Show Management.** No exhibit display, product or equipment will be allowed to extend beyond the space assigned to the exhibitor. This also prohibits extending items in the air over aisles (i.e., banners, display trusses, vehicle arms, scaffolding, etc.). If you are interested in purchasing sponsorship above your booth or across the aisle, please contact Jen Thaler at jen@haashow.com.

#### **EXHIBITOR INFORMATION PACKET**

All exhibitors must pick up and sign for their Exhibitor Information Packet at the Registration Desk before booth setup.

#### BADGES AND WRISTBANDS

Every person on the exhibit floor must wear an Exhibitor Badge & Exhibitor Wristband at all times. Please see additional information on this topic on page 5 of this kit

#### CERTIFICATE OF INSURANCE

All exhibitors at East Coast Haunters Convention are required to supply a Certificate of Insurance for general liability naming Haunted Trade Shows LLC as Certificate Holder and Additional Insured. Exhibitors will not be allowed onto the show floor until a Certificate of Insurance is presented to the East Coast Haunters Convention.

East Coast Haunters Convention, its employees and contractors are not responsible for any loss to exhibitor by reason of theft, transportation perils, fire, breakage, etc. **East Coast Haunters Convention** requires each exhibitor to carry liability insurance in an amount not less than \$1,000,000 bodily injury and property damage combined. Show management requires exhibitors to file a Certificate of Liability Insurance naming Haunted Trade Shows LLC, 1001 Green Bay, Road Suite, 308 Winnetka, IL 60093 as Certificate Holder and Additional Insured. **Please make sure that your COI is valid for move in, trade show and move out dates.** Exhibitors displaying or demonstrating rides must also supply a Certificate of Insurance that includes coverage for rides, both static and moving, as well coverage for audience participation, games and events. Exhibitors that will have a vehicle in their booth must also supply a Certificate of Insurance for Vehicle / Comprehensive General Liability. All certificates must be uploaded into the Exhibitor Directory Online Form by March 23, 2024. You will receive a custom URL to access your Directory Form and upload your certificate. Please see Page 6 for a sample Certificate of Insurance.

## EXHIBITOR RULES & REGULATIONS PAGE 2 OF 3

#### **SALE OF MERCHANDISE**

East Coast Haunters Convention will be held in the city of Oaks, in the county of Montgomery, in the state of Pennsylvania. The state and county sales tax are currently 6%. Exhibitors making sales at the ECHC are solely responsible for obtaining any licenses and/or seller's permits required by the city, county or state and for collecting and remitting sales tax. If you plan to make retail sales at show, you are responsible for collecting and remitting Pennsylvania sales tax.

#### **DAMAGE TO PROPERTY**

The exhibitor is liable for any damage caused to building floors, walls, or columns, to standard booth equipment or to other exhibitors' property. The exhibitor may not apply paint, lacquer, adhesives, or other coatings to building, floors or to standard booth equipment. The exhibitor may also not drill, drive nails or screws into or otherwise damage building, floors or booth equipment.

#### **DEMONSTRATIONS AND SPECIAL EVENTS**

All demonstrations, interviews, and special activities must be contained within the limits of an exhibitor's assigned exhibit space. Distribution of printed material outside your assigned exhibit space is prohibited, unless approved by Show Management. Special events must be coordinated with Show Management. Under no circumstances will special events be permitted to conflict with official show hours. **No promotional activities or marketing activities may be conducted in the parking lot or in surrounding areas outside the exhibit hall during the show.** 

#### **DISABILITY PROVISIONS**

Exhibitors shall have sole responsibility for ensuring that their exhibit is in full compliance with the Americans with Disabilities Act and any other regulations implemented by that Act.

#### **DISMANTLING OF BOOTH**

Exhibitors' display and product may not be dismantled and packed in preparation for removal prior to the official closing of the show. Move-out and dismantling of display material and equipment cannot begin until the show floor has been cleared of attendees. Opening of freight doors will not proceed until the official closing of the show.

#### **EARLY BOOTH BREAKDOWN PENALTY**

Exhibitors may not start to break down their booths until 3:00 pm on Sunday, April 28th. Exhibitors caught breaking down their booth before that time will be charged a \$500 penalty, which must be paid before being allowed to book a booth for 2025.

#### ATMOSPHERIC PRODUCT RULES

Please make sure that you have reviewed all of the rules & regulations on the form included in this kit on Page 9. Only fast-dissipating fog may be demonstrated in an exhibitor's booth at the show. Please also make sure to fill out and submit the form on page 7 if you will be using atmospheric products.

#### **FIRE REGULATIONS**

All display materials must be fire resistant or treated with flame retardant solution to meet requirements of the standard flame test as provided in the local municipal code for fire protection. No obstruction, such as chairs, tables, displays, easels, or stanchions, will be allowed to protrude into the aisles. Access to all four sides of the hall columns must be maintained. Each exhibitor is charged with the knowledge of all laws, ordinances and regulations pertaining to health, fire prevention and public safety while participating in the show. Compliance is mandatory and the sole responsibility of each exhibitor. Storage behind booth space is a fire hazard and will not be permitted.

#### FIRE HOSE CABINETS, PULL STATIONS, AISLES, EXITS, LOADING DOCKS, DOORS & RAMPS

Each of these must be visible and accessible at all times, including inside exhibit space. Chairs, tables, product and display equipment must be kept clear of aisles, corridors, stairways and other exits.

#### **FOOD SERVICE**

No food or beverage may be brought into the Convention Center from outside the facility. All food and beverage consumed on the premises must be provided by LG Catering. For more information call (609) 760-2434.

# EXHIBITOR RULES & REGULATIONS PAGE 3 OF 3

#### **MUSIC**

All exhibitors agree to obtain necessary licenses to play or perform live or recorded music and agree to defend, indemnify and hold harmless Show Management from any damages or expenses incurred by Show Management due to exhibitors use or authorization of use of such music.

#### **SOUND LEVEL**

Exhibitors must keep sound levels in their booth space to a reasonable level during the show. East Coast Haunters Convention reserves the right to determine when excessive sound, music, or other display activities interfere with other exhibitors' ability to conduct business. A reasonable level of below 80db will be enforced. Decibel levels will be monitored on the show floor during all show days.

#### **SAFETY DEVICES**

All exhibitors agree to accept full responsibility for compliance with national, state and city regulations in the provision and maintenance of adequate safety devices on all exhibited equipment. Exhibitors also agree to comply with all exhibit hall Fire & Safety regulations. If planning a demonstration of equipment, please notify show management by March 23rd, 2024.

#### **BALLOONS & AIRBORNE ITEMS**

Helium-filled (floating) balloons and other floating airborne items are not permitted on the trade show floor.

#### SHOW REGULATIONS

Exhibitors shall abide by and observe all laws, rules and regulations of the the United States, State of Pennsylvania, City of Oak, and East Coast Haunters Convention. Exhibitors shall observe and abide by additional regulations as published in this Exhibitor Service Kit.

#### **SPECIAL SERVICES**

Please contact East Coast Haunters Convention if you or a member of your staff has a disability that requires special services. Please submit your request in writing to Stephanie Geitner at stephanie@haashow.com or call (847) 453-4285 / fax (847) 453-9472. Wheelchairs & scooters can be rented from Access and Mobility P: (610) 518-2221 or Mobility on Wheels P: (855) 484-4454.

#### MATERIAL HANDLING INFORMATION: OPTIONS FOR MOVING FREIGHT IN/OUT

**Self delivery** – You are welcome, and encouraged, to bring in your merchandise and displays. You are also welcome to ship your merchandise directly to the General Expositions Services (GES) advanced warehouse, no more than 30 days in advance of the show. Please see their exhibitor kit for pricing. The Greater Philadelphia Expo Center (GPEC) has two loading dock in A Hall, and two overhead doors to bring product in. GES will have four wheel carts available for use on a first come first served basis and they will be available at their service desk. However, you are also welcome to bring your own.

**Shipping to the convention center** – You are also welcome to ship your merchandise directly to the Greater Philadelphia Expo Center. If you need to ship your product to the convention center you must schedule it to arrive on Thursday or Friday, during set up hours. Shipments CANNOT arrive any earlier than this as we do not have access to the hall and it will not be accepted.

**Please note** that the roll up and dock doors will be available for move-in from 1pm to 6pm on Thursday and from 8am to 6pm on Friday.

**Please review** the GES exhibitor kit for material handling information including shippings costs, etc.

### DIRECTORY, ONLINE DIRECTORY, EXHIBITOR BADGE & CERTIFICATE OF INSURANCE (TO BE FILLED OUT ONLINE)

#### The online directory forms must be completed by March 23, 2024

Each exhibitor will receive a unique URL via email that will direct you to the Online Directory form. Please fill out your company information, staff badge names and upload your Certificate of Insurance form to the Exhibitor Directory online form. This information will be used for the official ECHC Show Directory and to issue staff badges for your company. As a reminder, badges must be picked up on-site at the Exhibitor Registration counter; they will not be mailed to you. Each exhibitor must present their photo ID to pick up their badge. Each employee working a booth must pick up their own badge and show a photo ID as well. Online Directory forms must be completed by March 23, 2024 and you will receive a reminder email periodically until you complete the Directory and check the box labeled "I confirm that my Directory information is now complete." Once you have completed all sections in the Online Directory form you will receive an email letting you know that this form has been completed and submitted.

#### **BADGES AND WRISTBANDS**

Badges and wristbands will be required to access the show floor at all times. Temporary staff badges will be available inside the dock doors; you may wear these temporary badges until you come up to the registration counter to pick up your permanent badges. Every person on the exhibit floor must wear an Exhibitor Badge & Exhibitor Wristband at all times. A photo ID will also be required each time you enter the show floor.

Security will be checking each and every person at the dock and lobby doors. There will be no exceptions to this policy.

- 4 Exhibitor Badges will be issued per FIRST 10' x 10' booth reserved
- 1 Exhibitor Badge will be issued per each additional 10' x 10' booth reserved
- Additional Exhibitor Badges can be purchased for \$65

The online directory form must be completed by March 23, 2024. Please be sure to pick up a temporary Exhibitor Badge near the dock when you arrive. You may pick up your Exhibitor Badges on site at the Exhibitor Registration Counter starting Thursday, April 25th at 2:00 pm.

A photo ID must be presented for each badge picked up.

**Please Note:** There is a \$40 replacement fee per badge or wristband.

Please Note: If your company fails to fill out the online directory form your company information will be uploaded from our database for the ECHC show directory only. Haunted Trade Shows LLC and the East Coast Haunters Convention will not be responsible for errors or omissions in the Show Directory.

Certificate of Insurance information can be found on Page 2 & 6 of this Exhibitor Kit. All exhibitors at any Haunted Trade Shows LLC event are now required to supply a Certificate of Insurance for general liability. Exhibitors will not be allowed onto the show floor until a COI has been presented to Haunted Trade Shows LLC.



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#### CERTIFICATE OF LIABILITY INSURANCE

7/8/2023

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

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CERTIFICATE HOLDER  Haunted Trade Shows LLC 1001 Green Bay Rd #308					CANCELLATION					
				SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.						
Winnetka, IL 60093				AUTHO	RIZED REPRESE	NTATIVE				
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# DIRECTORY, ONLINE DIRECTORY, EXHIBITOR BADGE & CERTIFICATE OF INSURANCE (TO BE FILLED OUT ONLINE)

Below is a sample screenshot of the form you'll see at your custom URL:

If you are exhibiting in more than one Trans	World show, please select it from the dro	pdown below:					
Select Directory East Coast Haunters C	Convention, April 2024 🗸						
Online Directory Form  East Coast Haunters	s Convention, April 20	024			ake any adjustments to your company information in this section		
MUST BE COMPLETED B	Y March 23, 2024			7			
▼ Directory Information - please com	plete by March 23, 2024						
Primary Contact			Website				
Directory Email		Direc	tory/Signage Name (If different han exhibiting company name)				
Directory Address			Directory City		Enter the names of the		
Directory State			Directory Postal Code		personnel that will be working in your booth		
Directory Country			Directory Phone		in this section		
Directory Fax		Directory Toll Free					
	employees working the Booth only. Ea s will not be mailed. Please complete b		own badge at the registration (	counter during move-in. Plea	se r .nat you will need to show		
For 1 10x10 space you receive 4 badge	es, every 10x10 space after that you get 1		nal badges are \$65. Please note email Jen@haashow.com if you				
Exhibitor Badges #1			Exhibitor Badges #2				
Exhibitor Badges #3			Exhibitor Badges #4				
Exhibitor Badges #5		Required forms can be	Exhibitor Badges #6				
Exhibitor Badges #7		uploaded by clicking	Exhibitor Badges #8				
Exhibitor Badges #9		on "Choose File"	Exhibitor Badges #10				
▼ Upload Exhibitor Forms - The Certi	ificate of Ingression is Mandatory	for all Exhibitors - please complete	by March 23, 2024				
Choose File No file chosen							
▼ This section required to complete Directory - due by March 23, 2024			Your directory entry complete until you ch				
I confirm that all of the Online Directory Form information is complete			box. Weekly reminde stop once this is che	ers will			
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Our intent is to provide each and every exhibitor a fair sight line. Please refer to the ECHC Display Rules & Regulations. If you would like to request a variance for your booth, please fill out and include diagram for the variance requested. Each request will be reviewed on an individual basis.

**DUE: March 23, 2024** 

### Please submit completed form to Stephanie Geitner:

Fax: (847) 453-9472

Email: stephanie@haashow.com

Question? Please call Jen (847) 453-428	85	
PRIMARY CONTACT:TELEPHONE:	BOOTH CONFIGURATION: TITLE: FAX NUMBER:	
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OFFICE USE ONLY	By	

# FOG, SNOW & SCENT DISPENSING DISCLOSURE FORM

**If you dispense fog**, to create a more comfortable environment for everyone on the Show Floor, only water based fast dissipating fog fluid maybe dispersed in an exhibitor's booth. Other types of fog fluid products may be sold, but not dispersed during the show. If you intend to disperse fog fluid in your products or display, this form must be filled out and submitted to Show Management for approval by March 23, 2024. If you require assistance in determining whether your fog fluid is water based and quick dissipating, please contact Show Management.

**If you dispense snow**, the machines in your booth must be adjusted so that snow falls only within the confines of your booth space. Snow machines must be operated on intervals and with appropriate velocity. If your snow is found blowing towards or in another booth you will be asked to turn off your machines and/or redirect them.

**If you dispense scents**, scents may only be dispensed upon buyer request and at a level as to not annoy neighboring companies and/or buyers in the aisles.

Any company failing to obtain prior approval of their use of fog or snow will not be permitted to disperse fog or snow fluid for any purpose in their booth. Any company found to be in violation of these rules during the show will be subject to removal from the 2024 show and will face a \$500.00 surcharge upon booking a subsequent show. Please note: Atmospheric products may not be tested on the show floor until Saturday April 27th. Designated hours will be sent to you at a later date.

### Please complete and submit completed form to Stephanie Geitner:

Fax: (847) 453-9472

Email: stephanie@haashow.com

Company Name:	Booth #:	Booth #:		
		Email:		
Brand Name and Product Name	of fluid to be used:			
Number of fog or snow machine	s that will have power and	will be running in your booth:		
Interval, output & duration you e	xpect to set each machine	at:		
Explanation of how fog or snow v	will be used in your booth	(direct demo of machines, part of prop, etc	c.):	
submitted on the disclosure	e form ( i.e. not using faith no regard to the co	Management sees a violation of the ast dissipating fluid, running more n mfort of the environment) you will l	nachines than noted on	form, using
Have you reviewed the entire T I will only use Quick Dissipating		g, Snow & Scent use at the 2024 ECHC? 2024 ECHC.	☐ Yes ☐ Yes	
OFFICE USE ONLY				
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